

BenchmarkBridge

Customized benchmarks at low costs

Product offerings – Goods and Services benchmarks (TNMM)

Services offerings

BenchmarkBridge offers benchmarking studies, based on customised approach and at low costs.

- Prepared on renown (global) databases
- Fully flexible, based on your needs and/or our suggestions
- Searches conducted based on manual review and websites check
- Branded or white label reports issued in PDF format

Products	explanation
BenchmarkBridge Library	<p>We conduct some 2500 benchmarks annually which might grow to 3500 due to this new initiative.</p> <p>All our benchmarking studies will be made available to our clients and reports can be re-issued upon your request.</p>
Financial update	We conduct benchmarks on the renown (global) databases and offer financial updates or any benchmarking outcomes within [2] days
Basic benchmark	Customized benchmarks based on self service concept: Client gives clear instructions to benchmarking team and gets results including accepted and rejected companies for its approval
Advanced benchmark	Customized benchmarks based on self service concept: Client gives clear instructions to benchmarking team receives some input from benchmarking team before they commencing search and gets results including accepted and rejected companies including financials for its input and approval
BenchmarkBridge Pro benchmark	Full service, customized benchmarks conducted as joint effort which includes our input and lead

Guaranteed satisfaction

When the benchmark results are not in line with your expectations, we offer a new benchmark at half of the price



BenchmarkBridge – Benchmarking overview (TNMM)

	BenchmarkBridge Library	Financial update	Basic Benchmark	Advanced Benchmark	Full service
Service concept	“ Off the shelf ”	Self Service			Full Service
Price (excl VAT)	EUR 1,350	EUR 1,250	EUR 1,850	EUR 2,250	EUR 6,750
Database	All renown global databases (ORBIS – TPCatalyst / S&P Global Market Intelligence / Thomson Reuters’ OneSource)				
Search strategy	Standard	n/a	Customized, based on your instructions	Customized, based on your requirements	Customized, joint effort
Call to discuss search strategy	n/a	n/a	n/a	Yes	Yes
Manual search	Standard	n/a	Yes*	Yes*	Yes**
Working capital adjustments	n/a	n/a	Optional		In scope
Output for your review	n/a	n/a	Yes, summary of A/R list	Yes, summary of A/R list (incl financials)	Yes, summary of A/R list (incl financials)
Call to discuss outcomes	n/a	n/a	n/a	n/a	Yes
Guaranteed satisfaction	Yes	Yes	Yes	Yes	Yes, free of charge
Report	Branded or white label report				
Timeline for analyses#	n/a	2	4	5	8
Timeline for report##	2	3	3	3	3

* Manual search on database and websites based on max of 1,000 entities

** Manual search on database and websites based on max of 1,500 entities

estimated nr of working days counting from receipt of payment

estimated nr of working days counting from receipt of confirmation on (final) outcomes



Full flexibility – optional elements

Calculating country sets We can prepare specific country sets of the benchmarking results and adjusted benchmarking report for EUR 350 per country (when indicated at the beginning of the analyses)

NACE sets If you want sub-sets of the benchmark with specific NACE codes and a customised report, we can provide so for EUR 350, (when indicated at the beginning of the analyses)

Implementation support Implementation of a transfer pricing benchmark might entail reflecting the benchmark in intercompany transaction pricing, performing any required year-end adjustments, and incorporating these adjustments into the books. If you need our assistance with these matters, our expert transfer pricing team in the Netherlands can support you. These services are provided on a standard time-spent basis. Please feel free to reach out with any queries.

Audit support The benchmarking reports are based on generally accepted benchmarking principles, based on OECD guidance, which does not prevent that authorities raise questions on them. We/our partners can assist you in such process and use additional information from the benchmarking search in the process, even years after the benchmark has been conducted. Please let us know when you require such additional support.

Local Review The benchmarking reports are based on generally accepted benchmarking principles based on OECD guidance. In the BenchmarkingBridge Pro version we have embedded a review of the benchmarking strategy and outcomes by our Dutch team (sr transfer pricing experts). We don't sign off on local acceptability as every transactions has two sides and we would only serve one of them. We can however facilitate local review by our local partners at extra costs. Please let us know when you would be interested in such additional local review/sign off before commencing with the benchmark.

Working capital adjustments If your selected version of benchmark does not cover working capital adjustments, we can provide working capital adjustment on results based on to company WACC for EUR 350 and based on industry average for EUR 650.

Other We are convinced that we provide fully customised searches and benchmarking reports on reknown databases at low costs, however if you feel that your personal requests are not met in our product offerings, please let us know and we will discuss how to accommodate your request.

Frequently asked questions

How can you offer these benchmarks at such low costs?	The BenchmarkBridge proposition is based on providing maximum level of flexibility within standardised and software enabled processes to provide our benchmarks at low costs. We add your benchmark to our BenchmarkBridge Library which could subsequently be re-used by other clients.
When do you commence with the benchmark?	You will receive an invoice upon submitting the benchmarking request form. Once the invoice has been settled we will commence with the benchmark
Is it possible to get benchmarking report based on specific text?	The BenchmarkBridge proposition is based on providing maximum level of flexibility within standardised processes to allow to provide our benchmarks at low costs. We kindly request you to address your request to our marketing team and we discuss whether we can accommodate your request.
Which PLI do you calculate	We are able to apply any OECD-accepted profit level indicator (PLI). Should you have a specific request concerning the selected PLI, please inform us, and we will try to accommodate your request.
What if the benchmark results are not acceptable?	When the benchmark process or outcomes is not acceptable to our clients, which cannot be bridged by minor changes to the manual review, we offer a renewed benchmarking process for half of the price.
Do you also prepare benchmarks other than the TNMM Goods and Services benchmarks	Yes, in addition to the TNMM Goods and Services benchmarks we also provide various financial services benchmarks and CUP analyses on other reknown global databases. Please reach out to our marketing team (marketing@benchmarkbridge.com) when you would like to conduct such benchmark or receive additional information.

Recommendations and contact details

Products	Recommended for
BenchmarkBridge Library	Clients that (urgently) need a standard benchmark at low cost
Financial update	Clients that need financial update of their benchmark
Basic benchmark	Advisors/transfer pricing professionals that would like to replicate existing (old) benchmarks
Advanced benchmark	Advisors/transfer pricing professionals that would like to lead the benchmarking process and that are experienced with benchmarking process and review
BenchmarkBridge Pro benchmark	Advisors/transfer pricing professionals/corporates that would like us to be in the lead of the benchmarking process and/or are less experienced with benchmarking process and review

For questions or ordering benchmarks, please reach out to us!

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